Fleet Solutions
Keeping Britain moving

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www.fleetsolutions.bt.com
Keeping Britain moving

When it’s vital that your fleets keep moving and your vehicles stay on the road, we’re the people to turn to. We care for, service, maintain and optimise the mission-critical fleets that keep the UK running. And, as we operate our own fleet which is the second largest in the UK, we’re fully equipped to handle the biggest, most complex and demanding fleets. We understand your challenges.
How can we keep you moving?

When you're faced with complex demands, we're here to make life simple – and save you time and money.

65 owned UK garages
Our nationwide network means you're never far from one of our garages.

24-hour garage assistance
To minimise disruption, we'll look after your vehicles outside working hours.

50+ mobile technicians
If you can't get to us, we'll bring our services to you.

5 awards in 2017/18
Rest assured that your fleet is safe in the hands of an award-winning team.

840 in-house experts
Nobody knows commercial vehicles better.

Authorised Testing Facilities
We're DVSA-approved, giving you complete peace of mind for compliance.

500+ partner garages
A UK-wide network of partners to support you where you need it.

120,000 vehicles managed
Including 87,000 vans, 7,000 trucks and 13,000 specialist vehicles – so, however large or complex your fleet, we can handle it.

33,000-strong fleet of our own
By operating one of the UK's most complex fleets, we're ideally experienced to handle yours.
Where can you find us?

With a connected network of over 500 garages we’ve got the UK covered, including extended opening hours and 24-hour services.
Our services
From handling repairs and accidents to advanced telematics and fleet management services, we’ve got everything you need to keep your drivers safe and your vehicles on the road.

Service, Maintenance and Repair (SMR)
One of the biggest challenges facing any operations director is vehicle off-road (VOR) time. Planned or unplanned, if your vehicles aren’t moving, they’re not adding value.

Our SMR programmes can be tailored to the most complex needs. We work with you to create the ideal package, giving your vehicles and equipment the right attention at the right time. All of which means that when you need to cut costs and VOR time, we’ll get your vehicles on the road again – and keep them there.

Fleet Management
Whether you’re managing a simple or complex fleet, keeping it moving takes up your time, focus and resources. Your fleet and your business operations need to run smoothly and reliably. They need to be compliant and legally in line. You need to avoid disruption at all costs.
But managing all this takes you away from your core business – which is where we come in.
We plan and manage your fleet maintenance and administration from start to finish.
We’ll help you cut repair bills and paperwork.

We’ll simplify the complexities of van and specialist vehicle maintenance. And we’ll handle the logistics and bumps on the road ahead – just call us and we’ll get it sorted.

Accident Management
Accidents happen. But the headaches resulting from them can reach far and wide. The wellbeing of your drivers. The cost of repairs and insurance. Future risk and planning – not to mention legal implications and paperwork. We can step in and sort everything out.

As soon as there’s a problem, let us know. From organising repairs to supporting drivers, dealing with insurance companies and handling claims, we’ll save you money and keep you moving. Through support, training and technology, we’ll reduce accident rates and their impact.
We’ll manage the legal process. We’ll cut downtime, disruption and the cost of claims – and we’ll get your drivers back on the road.

Technology Solutions
Managing your fleet properly means keeping an eye on every vehicle and every driver. Avoiding calendar clashes and duplicated efforts. Making responsive decisions at the right time to drive down fuel costs, and drive up safety and efficiency. Today’s technology makes getting to these goals easier than ever – but technology is nothing without intelligence.

Our technologies come with this intelligence built in. Integrated fleet telematics. Connected, tablet-equipped technicians and online booking. An app to help drivers check vehicles, and a connected vehicle portal, giving you command over everything from tracking to driver behaviour scoring.

In 40% of cases we repair using a same-day solution
Risk Management
It’s vital to stay aware and ahead of risk. After all, it’s not just your fleet on the line – it’s your reputation. Compliance, O Licence requirements, legal considerations, duty of care: these are the things our customers tell us keep them up at night. So managing risk properly is about going beyond the basics and giving real peace of mind.

Driver training and tracking to make your fleet safer and prevent accidents. O Licence management, including tachograph checks, daily driver checks and defect reporting. By minimising risk at every stage, we protect your people and your reputation – and make sure you get a good night’s sleep.

Vehicle Hire
A lack of vehicles can put the brakes on your whole operation. Deadlines slip. Targets are missed. Budgets are stretched tighter. Whether it’s planned or unplanned, having your vehicles off the road, or not having enough, can be crippling. Rental is the obvious solution – but it’s essential that it has the flexibility and the right price for your needs.

From standard vans to specialist vehicles. From single-day to long-term. Our versatile vehicle hire service is built around you. Whether it’s filling a gap for a day or a week, or scaling up your fleet for a month or a year, we won’t tie you down in a long-term contract. Instead, we’ll help you manage your rental spend to make your budget go further, customise your vehicles with fittings and branding, and support you with full roadside assistance. And we make life simple with one monthly invoice. It’s all part of the service to keep your fleet moving, hassle-free.

Consultancy and Funding
Fleet operations is a vast, complex area. Staying on the right side of the law, for example. Ensuring you have the right vehicles for the job, that your drivers are trained and on board with your aims, or that you’re minimising your environmental impact. Even assessing whether your budget is being handled in the best way. We’re here to help you negotiate all the nuances of fleet management – and make your life easier.

Whether it’s compliance and legal advice, or access to affordable funding options. Training to empower your people, or help in running a greener, more fuel-efficient business. Recommendations to improve vehicle performance, or analysis to help smarten up your operations. Our consultancy and vehicle funding services mean we’re always by your side to keep your fleet running in peak condition.
Your industry

We have specialist expertise in areas including the emergency services, utilities, and public and private sectors. Our work with fleets like these keeps vehicles on the road and supports the UK’s infrastructure.
Local authority
The UK’s towns and cities are changing rapidly – and local authorities need to do more with less. Working with tight budgets, public services need to be coordinated and deliver consistently across rural and urban areas. Which is why the vehicles that make it all happen need to keep moving cost-effectively and productively.

How can we help? We go beyond keeping your vehicles moving – beyond SMM, compliance and testing. We manage total cost of ownership and benchmarking, and we equip you with connected vehicle technology, centralised third-party management and more. It’s all to help make your fleet more efficient, to help you work better across departments – and to give you greater value for money.

Secure transit
Security is, as you’d expect, a prime concern for secure transit. But it’s not the only one. Speed, turnaround and vehicle availability. Emissions and environmental impact. Compliance with a wide range of legislation. It’s a minefield for fleet managers – which is why we’re here to help you navigate it.

Best of all, with our owned garages, and teams and partners vetted for security, we offer complete control over vehicle maintenance and forward planning. Whether you need us to design vehicles for specific security needs or connect your vehicles with technology, we’ll help your fleet work smarter.

We tailor our services for the demanding needs of secure transit fleets. We also take a strategic approach to planning and stock holding to make everything run like clockwork.
Business services
When you’re running a business, your focus should be on just that. Managing a large commercial fleet can be a time-consuming distraction, with its own challenges. Balancing budgets. Coordinating drivers and inventory, paperwork and maintenance. Even minimising environmental impact. It all adds up – but we’re here to help.

Some of the UK’s biggest businesses trust us to keep their vehicles on the road, with planning and project management processes delivering smarter, more flexible SMR programmes. Our apps and telematics are there to help you communicate and work better together, and make your vehicles more productive and fuel-efficient.

Central government
Central government faces lots of challenges – from meeting new agendas to working across divisions. If you’re facing these pressures, we’re right there with you.

Our planning programmes help you control your costs and get more for your money. We keep your vehicles on the road and quickly get new ones moving.

We’re in tune with compliance and can help with project management, service and maintenance, rental, data analysis and connected vehicles.
Four reasons to choose us

Managing our own fleet – one of the largest in Europe – we’ve established the UK’s largest network of garages and services. We’ve also developed and tested proven technology and solutions. They work, and we’ll work with you to bring benefit into your business.

1. A leader in technology
As part of BT, we understand the world of tech. We combine the best of it with our know-how on managing, maintaining and improving fleets.

We’re always looking for new ways to polish up your processes, make you more productive and cut your costs wherever we can. We’re already using telematics to gather and analyse data. And we were one of the first to turn our garages paperless.

2. One nationwide network
65 garages. Over 500 partner facilities. More than 50 mobile technicians. Each is part of a greater whole: one network covering every corner of the UK. Wherever you are, we are. Combining nationwide reach with local presence, our network meshes together to make sure your vehicles keep moving safely, on time and on budget. This means you’ll always be sure of consistent levels of service and value for money. Experienced technicians, technologists and operations experts alike – together, we form the UK’s biggest network of fleet specialists.

We never have to squeeze you in – because some of our garages never close. They’re open day and night for 24-hour assistance if you need it. Whatever the make or model, our technicians have seen, serviced and repaired it. From cars, vans and buses to HGVs, tractors and specialist ancillary, if it has wheels, we’ll help steer you in the right direction.

3. A joined-up solution
A big advantage of being part of BT is our ability to connect everything up. Our technologies and teams come together with others from across the whole span of BT to solve your challenges. From supply chain management to final-mile delivery, we’re all here to support you on every decision and every vehicle, every step of the way.

4. We do it ourselves
We can take care of your fleet because we also take care of our own. Our 33,000 vehicles make up one of the most complex fleets in Europe. We’ve been there, we’ve done it – and we’re ready to do it for you.